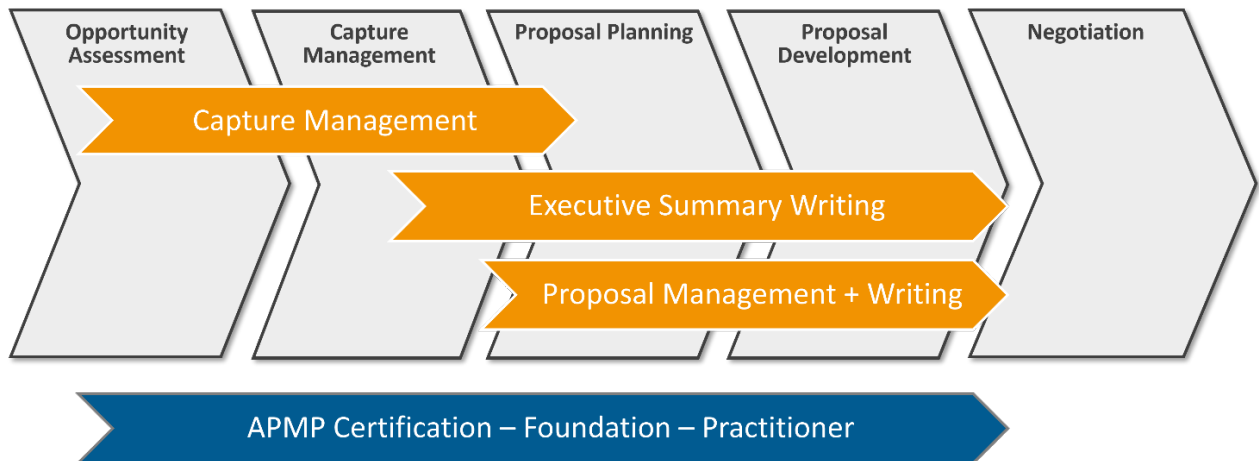




BidBox

TRAINING SCHEDULE Q4-2024

Including APMP Certification Program 2024



Summary

BidBox is a Business Consulting and Training company. Providing Proposal Support, Webinars, Workshops, Trainings and Certification required to enable new business for customers.

APMP Accredited Training Organisation (ATOs) – train and enable proposal professionals to successfully take APMP Exams via APMG. Furthermore, BidBox® is authorized to work also as Examiner under the rules of APMG.



Type of Training

Code	Title	Duration - Days	Provider
CM	Capture Management	1	BidBox GmbH
ES	Executive Summary	1	BidBox GmbH
PP	Professional Proposals	1	BidBox GmbH
PT	Public Tender Germany	1	BidBox GmbH
BC	Proposal Development Boot-Camp (OM, ES, PA)	3	BidBox GmbH
APMP-W	APMP Certification Introduction Webinar	1 hour	BidBox GmbH
APMP-F	APMP Foundation Certification Prep. Workshop	1	BidBox GmbH
APMP-FP	APMP Foundation Examination	0,5	BidBox GmbH
BD	BD-CMM – Business Development Framework	1	BidBox GmbH

Period: Q4 – Year 2024

W	10-2024				Comments
42	15.10.2024	Di	CM	Online	Boot-Camp
42	16.10.2024	Mi	ES	Online	Boot-Camp
42	17.10.2024	Do	PP	Online	Boot-Camp
42	18.10.2024	Fr	PT	Online	
43	23.10.2024	Mi	APMP-W	Online	Free Webinar (1Hour)
43	24.10.2024	Do	APMP-F	Online	
	11-2024				
46	12.11.2024	Di	CM	Online	Boot-Camp
46	13.11.2024	Mi	ES	Online	Boot-Camp
46	14.11.2024	Do	PP	Online	Boot-Camp
46	15.11.2024	Fr	PT	Online	
47	20.11.2024	Mi	APMP-W	Online	Free Webinar (1Hour)
47	21.11.2024	Do	APMP-F	Online	
	12-2024				
49	03.12.2024	Di	CM	Online	Boot-Camp
49	04.12.2024	Mi	ES	Online	Boot-Camp
49	05.12.2024	Do	PP	Online	Boot-Camp
49	06.12.2024	Fr	PT	Online	
50	11.12.2024	Mi	APMP-W	Online	Free Webinar (1Hour)
50	12.12.2024	Do	APMP-F	Online	
50	13.12.2024	Fr	APMP-FP	Online	Book your EXAM seat in advance

Learning Modules

In addition, BidBox provides Self-Paced-Learning Modules available on BidBox LMS.

→ <https://bidbox.talentlms.com/>

This Learning Modules will **not** replace a live online/onsite qualified training. It is an additional option to get familiar with the different competence areas APMP Certification.

- Additional dates for following periods will be issued at the right time in advance.
- Dedicated Coaching and Training can be provided on request.
- BidBox webinars, trainings, certification follow global best practices.

All our services are related to a professional Business Development, Sales and Proposal Process.

Customer specific Training and APMP Certifications can be organized on request.

Contact: training@bidbox.org

BidBox Trainer

BidBox webinars, Trainings, workshops and APMP Certification will be moderated and managed by our experienced trainer team:

- Hüseyin Özkan
- Wolfram Seyring
- Thomas Moritzer
- Wolfgang Mildner

Our trainer are not only senior experts in Capture, Bid & Proposal Management. Each trainer has deep knowledge in several industries like Defense, Space, Rail and Telecommunication, IT. They can apply Best Practice to individual customer segments and business.

Our organization

BidBox® is a registered brand. All our services are provided under this brand. We operate the following companies:

- BidBox GmbH
- BidBox Consulting GmbH
- BidBox Pvt. Ltd.
- SEYRING GmbH

Some of our services are also operated by those listed legal companies.

BidBox GmbH

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